Project Studies - Business Development

😀 Who is hæppie?

We are hæppie. A young, enthusiastic team with integrity. We combine different life models and philosophies, but we all share one goal: to take the B2B sales journey to the next level. What we do, we do on equal footing with our customers and with a passion for professional collaboration. That's why we support each other with a committed "Leave it with me", instead of a lax "Team stands for Toll Ein Anderer Machts".

👁️ Our Vision:

We want to be the first to address one of the last open points in the customer journey: the comprehensive cloud-based digitization of the B2B sales process! We are convinced that B2B services will only be bought online in the future, just like consumer goods are bought on Amazon today. With hæppie, we want to completely transform today's B2B sales and become one of the fastest growing sales tech startups in Europe.

📝 Your Tasks:

- Support of the sales team in processing customer orders
- Customer and partner support
- Research and preparation of documents
- Preparation and execution of product demos
- Search for new customers and partners
- Possibility to take over tasks and projects independently

👤 Your Profile:

- Affinity for the use of various tools (Pitch, Hubspot, Notion)
- Independent and reliable way of working
- Fun with technical products
- Practical experience in business development, sales, project management

🧡 Why Us?

- Innovative work environment, fun and a highly motivated, professional team
- Flexible working hours and the possibility to work remotely or from our office at WERK 1
- Modern equipment (Mac)

If you are interested in the project study, send us an email to **alessandra@haeppie.com** and **welpe@tum.de.**
Find out more about hæppie at: **https://haeppie.com/**