PITCH DECK

FindRisk

Powered by AI

OVERVIEW

- Company Purpose
- The Big Problem
- What is FindRisk?
- Product Demo
- Market Opportunity
- Competition
- Product
- Business Model
- Team

OUR PURPOSE

Our mission is to revolutionize compliance with the power of AI, transforming it from a daunting obligation into a seamless advantage.

Our platform doesn't just ensure that businesses meet regulatory standards—it empowers them to grow in a sustainable and socially responsible way.

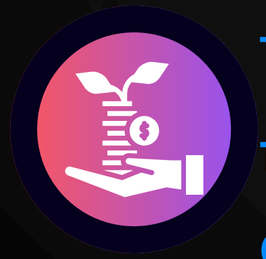
THE BIG PROBLEM



In 2023, approximately €4.8 billion in fines were imposed due to the insufficient AML controls



KYC/KYB questionnaires in Europe are filled more than MILLION times IN A DAY



The onboarding process for customers typically takes around 32 days due to rigorous AML checks and assessments

WHAT IS FINDRISK?

FindRisk works as your own KYC officer - our Copilot assistant lets you save time, money and mitigate risk

KYC/KYB



Fully digital onboarding
Autofill onboarding
AI automatic reviews
AI application assistant
Summarized reports
24/7 AI assistant

SCREENING



Review sanctions
Review negative news and PEP alerts
Research customer's potential match
Auditable evaluations
24/7 AI assistant

RISK SCORING

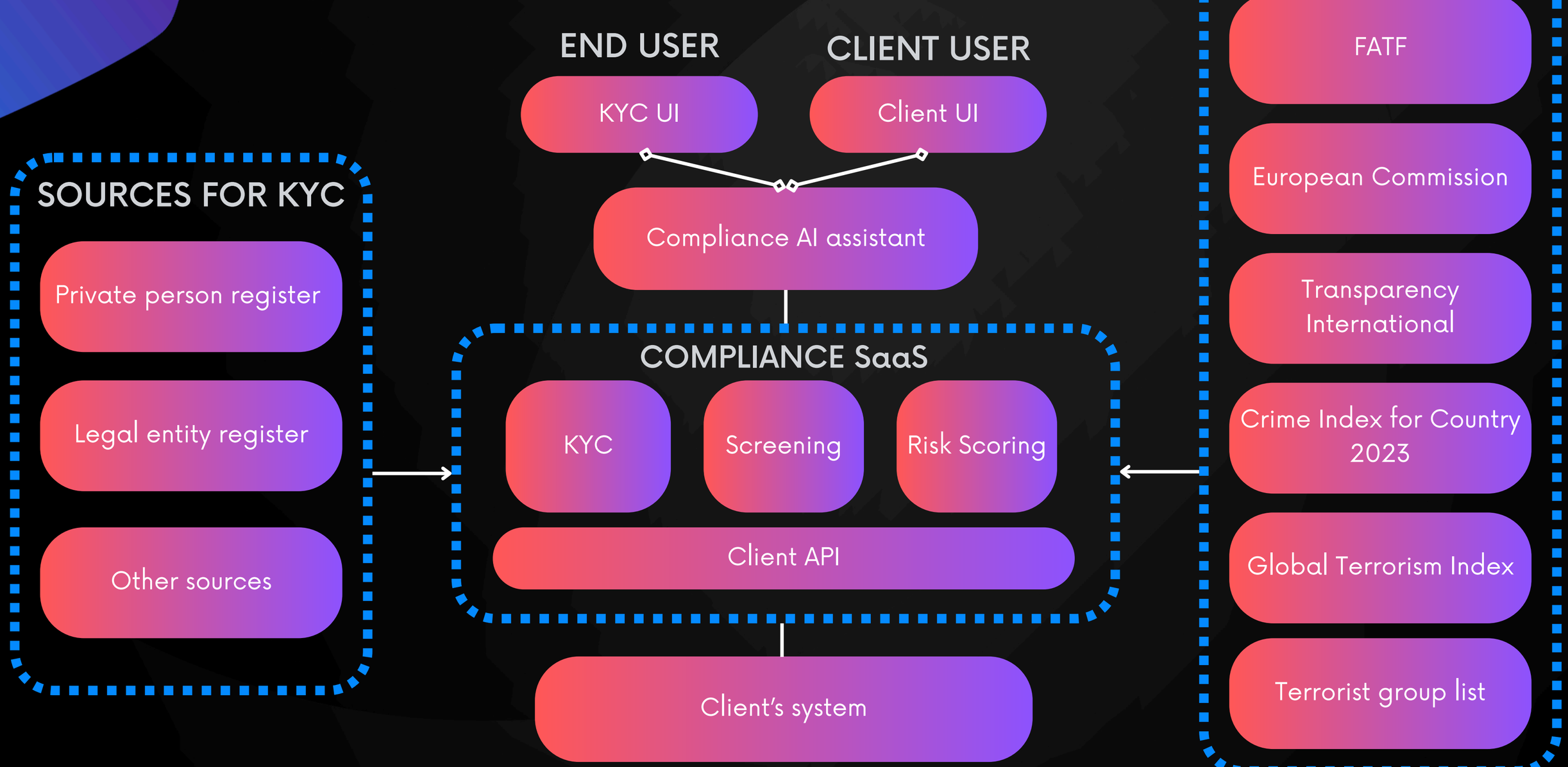


Risk scoring
Compliance officer assistant
AI automated reviews of business customers
24/7 AI assistant

MARKET OPPORTUNITY

- The global enterprise governance, risk, and compliance (eGRC) market is projected to reach 134.86 billion USD by 2030
- Each financial institution within EU must have an AML/CFT officer. Average annual salary per person 60-110k Eur (European Banking Authority Guidelines)
- In EU, there are 5640 monetary financial institutions (MFIs). In USA – 11 534 MFIs and similar type institutions

PRODUCT STRUCTURE



COMPETITION

credo | ai

Credo AI

Credo AI ensures AI systems compliance while **FindRisk handles overall business compliance challenges.**

Regology

Regology is an AI platform for compliance teams worldwide. **FindRisk is for businesses starting their compliance journey.**

Kobalt Labs

Kobalt Labs focuses on AI-powered compliance for data privacy, while **FindRisk helps businesses navigate state regulations and sanction rules.**

SCORECHAIN

Scorechain

Scorechain specializes in blockchain analytics and compliance solutions. **FindRisk supports businesses, including fintechs and those dealing with dual goods.**

ROADMAP

1st of July

Legal entity, Team, Website

The official start of Findrisk

1st of Sept/Oct

Pre-seed round

1M funding round

1st of November

Findrisk MVP

System ready for live

1st of December

Client onboarding

Onboarding whitelisted clients

REVENUE MODEL

01

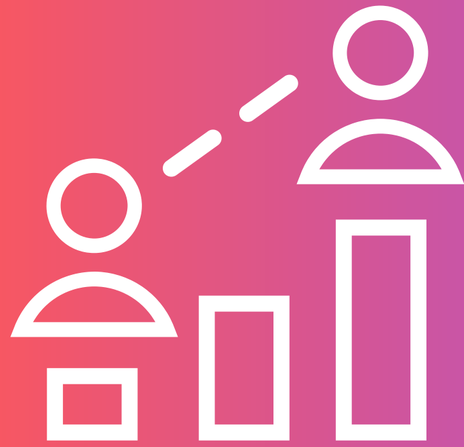
Subscription Plans: Offer tiered subscription plans (Standart, Pro, Premium) with varying features and usage limits.

02

Enterprise Licensing: Customized solutions for large organizations.

03

Integration Partnerships: Collaborate with existing banks as service or CRM tools (e.g., Mambu, Pipedrive and etc) for seamless integration.



PRICING STRATEGY

STANDARD

- Sanctions, PEP and adverse media screening
- Business information monitoring
- Automatic updates on regulation changes
- Automated reports for institutions and business
- FindRisk SaaS Platform (1 module)
- FindRisk Co-Pilot (Standard)

300 EUR/MONTH

PRO

ALL STANDARD FEATURES

+

- FindRisk Saas Platform (2 Module)
- FindRisk Co-Pilot (Pro)
- KYC/KYB Questionnaire
- API

900 EUR/MONTH

PREMIUM

ALL STANDARD AND ADVANCED FEATURES

+

- FindRisk Saas Platform (3 Module)
- FindRisk Co-Pilot (Premium)
- Compliance Officer (X hours/month)
- Real Time Monitoring
- Risk Scoring

2500 EUR/MONTH

SO...WHY US?



MODERATE PRICING WITH DIFFERENT OPTIONS



PAPERLESS KYC/KYB



ELIMINATE ALL HUMAN ERROR



PRIVACY GUARANTEE

OUR TEAM



Mindaugas Petronis

Founder&CEO
Business development, Strategy



Agnė Daukšienė

Founder
COO, Compliance, Legal



Timas Saltanavičius

Founder
Technology, Engineering, computer science



Mantas Daugėla

Co-Founder
Product owner, UX/UI



Laimonas Gineika

Co-Founder
Business analysis



Aistė Uždavinytė

Co-Founder
Marketing

MORE ABOUT US



Mindaugas
Warranty Expert

more than 12 years of experience in Fintech and Insurtech, **>100 M lifetime revenue, 10 EU markets&US experience**



Agnė
Expert Lab

more than 19 y of experience in legal and compliance area in banking, fintech and asset management sectors.



Timas
UBS bank

software engineer with experience in developing scalable back-end sales and trading applications for investment banks.



Mantas
Danske Bank

More than 10 years of experience in developing and designing products (UI/UX), most of it SaaS based platforms.



Laimonas
Nasdaq

Investor Relations Advisory at Nasdaq, Business analysis, UK and global experience



Aistė
Warranty Expert

more than 5 years global experience in Marketing, mostly in Insurance, Aviation and Fintech sectors.

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THANK YOU

Let's connect!

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