AQUATY™

The Securitization Gateway for Private Market Investing

Investor Teaser



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Securitization is the Game-Changer for Private Market Investing...

TODAY

16%

Of invested capital in private markets are transaction costs.

TOMORROW

FORBES > FORBES DIGITAL ASSETS

BlackRock's $10 Trillion Tokenization Vision: The Future Of Real World Assets

Natalia Karayaneva Contributor ©

My passions lie in blockchain, real estate and sustainability.

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Mar 21, 2024, 01:27pm EDT



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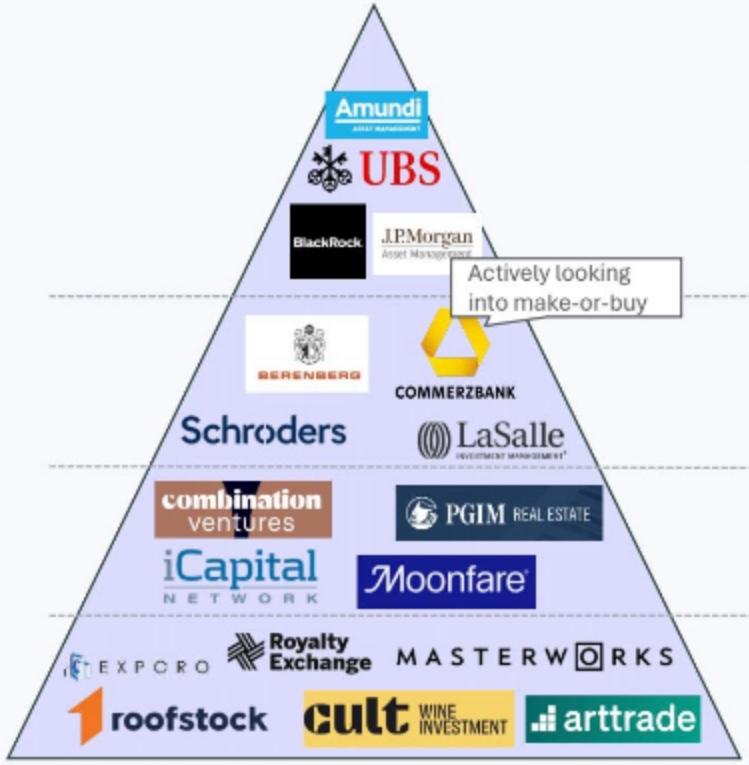
… to Create a NASDAQ Moment in Private Markets



AQUATY™ Sources: Nasdaq, Wall Street Journal

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Every Bank, Asset or Wealth Manager Will Need a Private Asset Securitization Solution. Will They All Build “In House”?



IBs & big Asset Manager

„Small-medium“ Multi-Asset Manager

Specialized Asset Manager

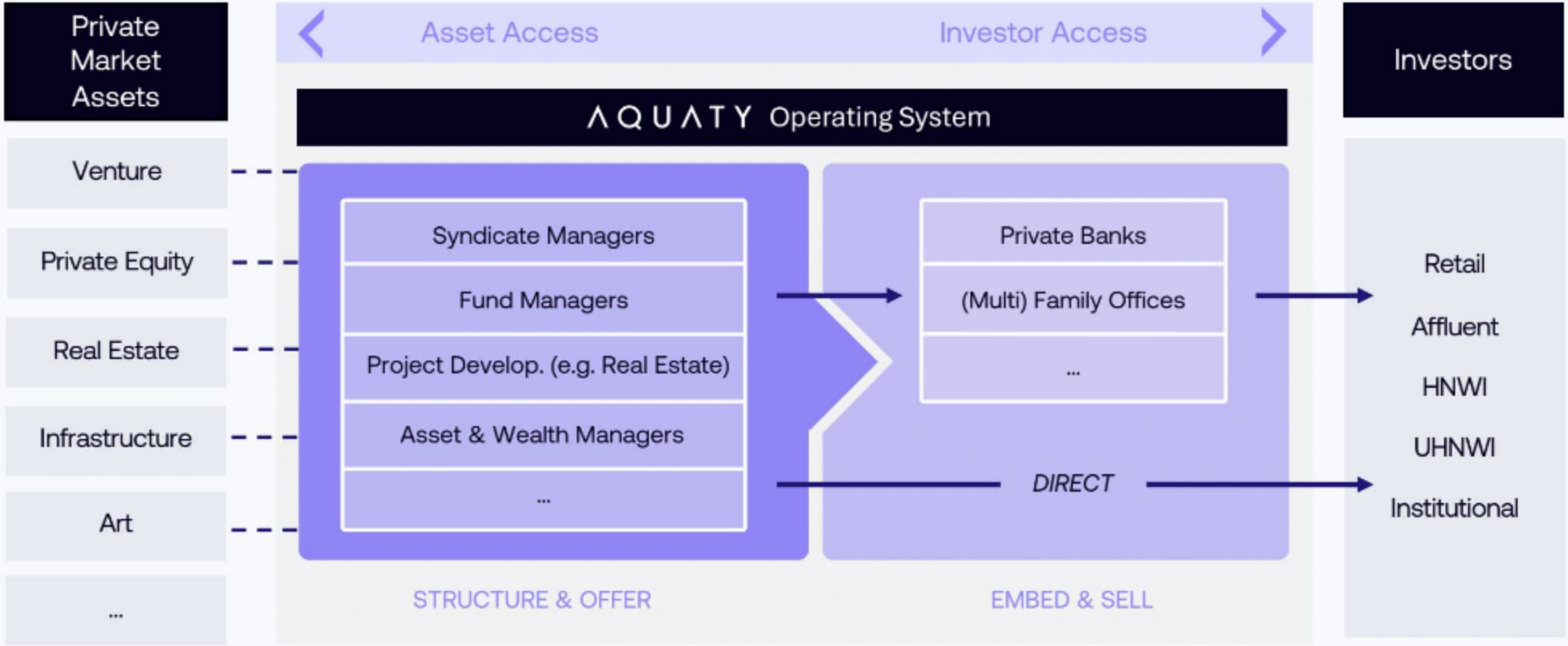
New emerging AM Business Models

Build in-house infrastructure

Use AQUATY as Securitization Gateway

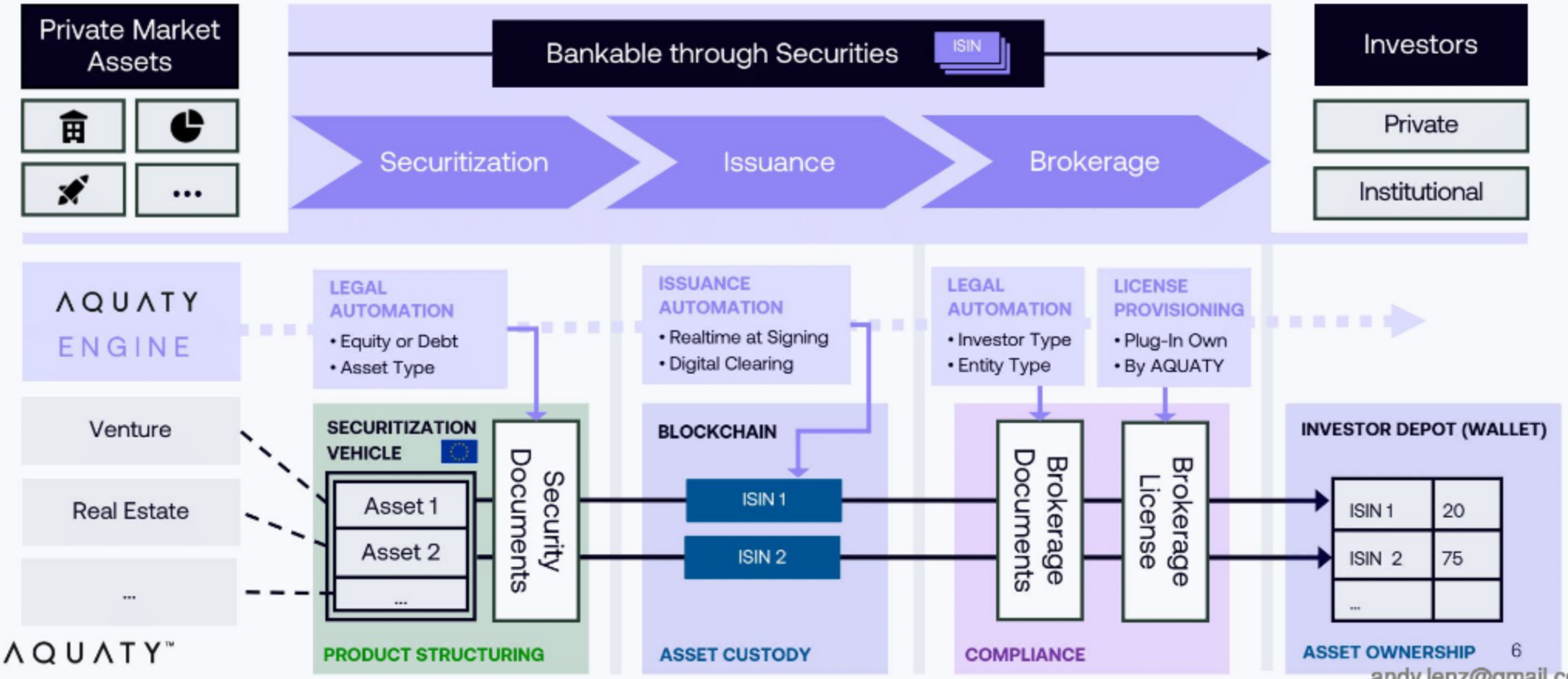
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AQUATY is the Gateway for Asset and Wealth Managers to Distribute Private Market Assets



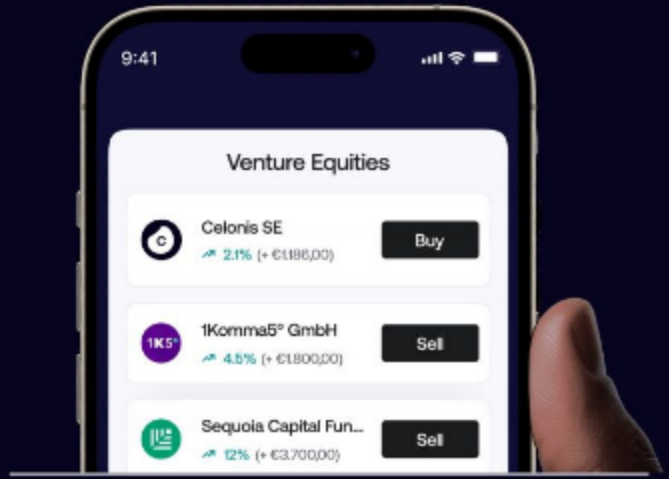
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We Built a 360 Degrees Securitization Gateway, Ready for “Plug ’n Play”



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We Have Proven Our Legal and Tech Product



Buy & Sell Venture Equities like Stocks.

20+

Asset Management Customers in First Securitization Product

750+

Private Market Investors

Within 5 Months

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Unique Founding Team: Where Tech, Reg and FinTech Meet

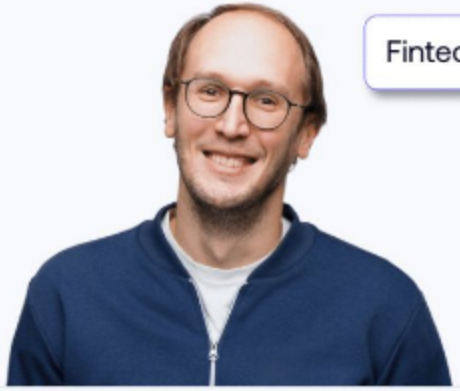


Reg

Robert Jeggle
Co-Founder & MD

#Asset Management
#Swiss CPA
#Regulatory Expert
#Private Markets Nerd

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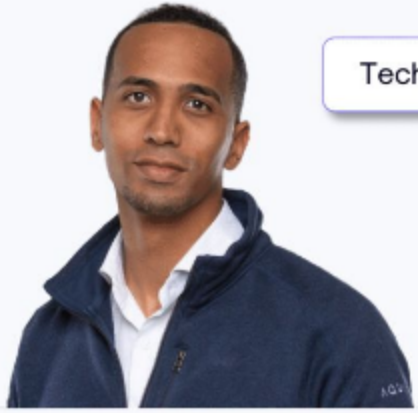


Fintech

Alexander Grimm
Co-Founder & MD

#Scale Up Fintech Leader (120+Mn)
#Angel Investor
#Insurance Board Member
#15 years in Financial Services

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Tech

Sebastian Otutuama
Co-Founder & MD

#Engineer Founder (Exit)
#Early Stage VC
#Product Architect
#Private Market Tech Addict

Fraunhofer · axel springer · Meta

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What's Next?

Now raising **Seed funding.**

Current investors include:



Mirko Novakovic
Exit Entrepreneur & Investor



Johannis Hatt
Exit Entrepreneur & Investor



Dr. Berthold v. Freyberg
Founder & Partner
Target Partners (VC)



Dr. Nicolas Blanchard
Ex-CCO HCO Bank,
Ex-GP Lampe Private Bank

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Get In Touch.



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Why Now?

FORBES > FORBES DIGITAL ASSETS

BlackRock's $10 Trillion Tokenization Vision: The Future Of Real World Assets

Natalia Karayaneva Contributor ⓘ
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SECURITIZE

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Securitize Announces $47 Million Strategic Funding Round Led by BlackRock

The investment coincides with BlackRock's selection of Securitize as the transfer agent of its first tokenized fund on a public blockchain.

Securitize • May 1, 2024

Miami, Florida - Securitize, the leader in tokenizing real-world assets, today announced the successful completion of a $47 million funding round led by BlackRock (Nasdaq: BLK). The strategic investment also includes funding from Hamilton Lane (Nasdaq: HLNE), ParaFi Capital, and Tradeweb Markets (Nasdaq: TW).

This investment underscores Securitize's industry pioneering efforts in digitizing capital markets with blockchain technology. The contributed capital will fuel Securitize's continued innovation and expansion as it further solidifies its position as a leader in the digital asset securities ecosystem.

Bloomberg

Live TV Markets Economics Industries Tech Politics Businessweek Opinion More

Markets

BlackRock Buys Preqin for $3.2 Billion in Private Data Push

- Money manager accelerating push into alternative assets
- Private markets are fastest growing part of asset management



WATCH: BlackRock buys Preqin for $3.2 billion. Source: Bloomberg

By Silla Brush, Matthew Monks, and Ryan Gould
July 1, 2024 at 3:35 AM GMT+2

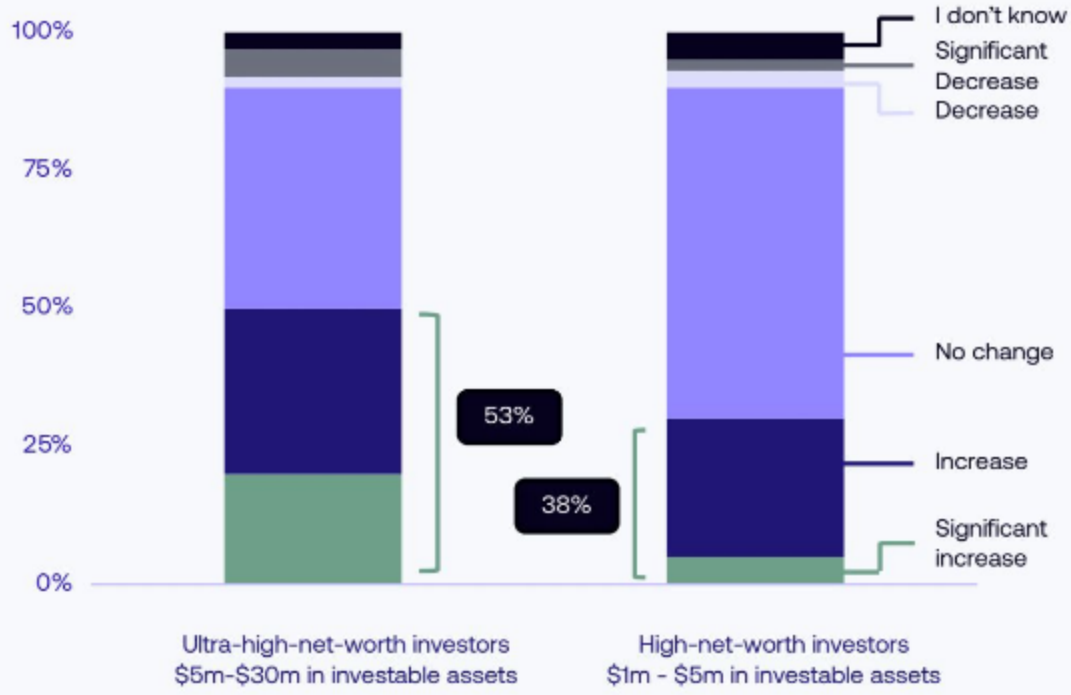
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Private Markets Are Projected to Double in the Next 10 Years - Significant Growth from Private (Wealthy) Investors

Estimated global alternatives AUM by investor type



Expected percentage change in private alternative asset allocations over the next three years



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*Sources: Bain – Global PE-Report, Bain & Company - Brief

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We Have Digitized the Full Value-Chain for Private Market Investing



*Sources: JP Morgan Guide to Alternatives, Bain & Company, UBS; Firm: Company with 250+ FTE; Growth: indexed Asset Value Growth from 2000-2019

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We Build an Operating System for Private Markets



AQUATY builds legal & tech products to allow asset & wealth managers in private markets to run their businesses at 10x efficiency

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Currently Private Market Transactions Happen Manually and Involve High Transaction Costs



Assets under management (AUM) in private markets are **growing rapidly** and are highly attractive asset classes, offering **returns of over 10%** per annum.



Complex and costly manual workflows coupled with **a lack of technological infrastructure.**

16%

Of invested capital are transaction costs.

Asset managers and investors in private markets face inefficient processes, resulting in **high transaction costs.**

AQUATY™ Sources: Bain 1; Bain 2; JP MORGAN 2024; F. Ippolito 2020

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In Ten Years, Over 90% of Private Market Transactions will be Settled Digitally

DRIVERS



TECHNOLOGY

Decentral counterparties, distributed ledgers and AI offer the building blocks.



REGULATION

New regulatory frameworks and legislation with international acceptance.



CUSTOMERS

B2B & B2C equally demand digital solutions with exceptional quality at low prices.

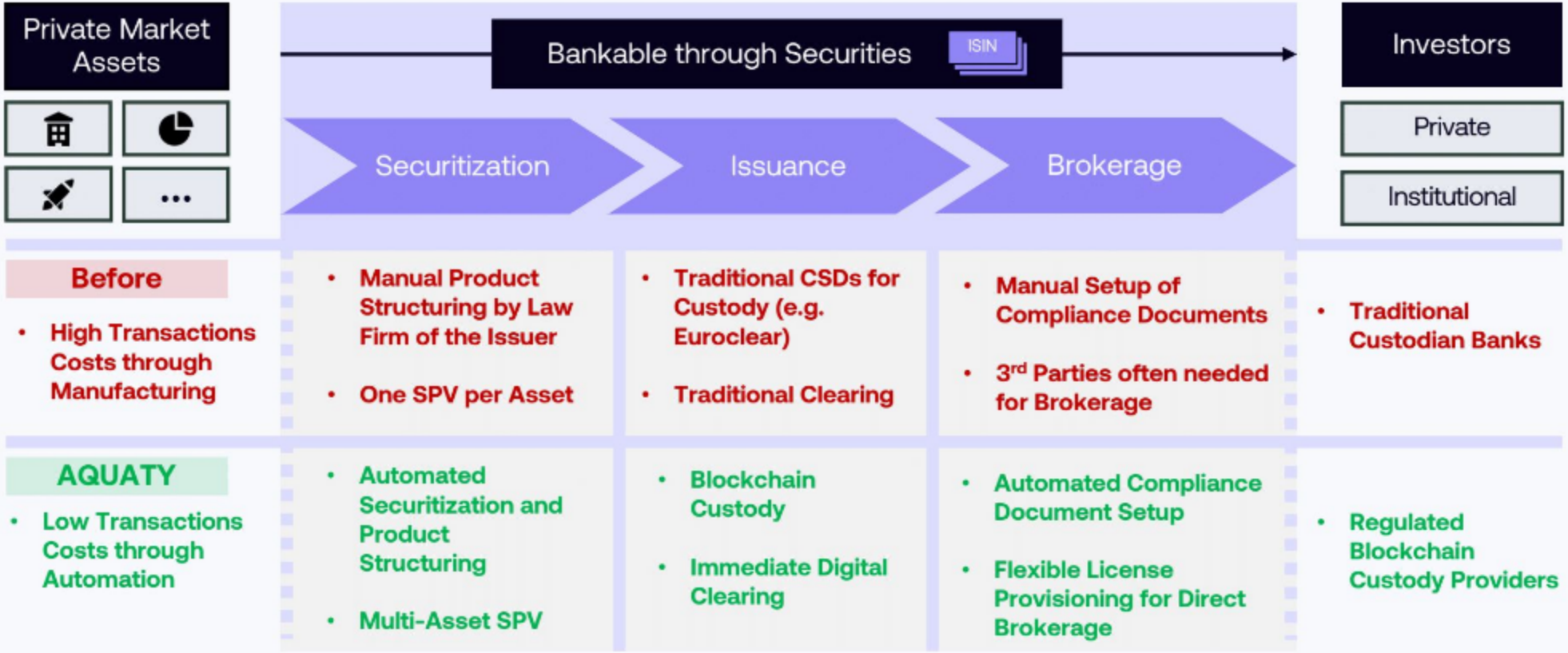
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Our Core Engine Turns Private Market Assets into Digital Securities With Structured Information



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AQUATY is the Gateway for Asset and Wealth Managers to Distribute Private Market Assets



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