DUUABL

Last mile repair & construction with a digitalized operations and supply



€500K+ Annual revenue
€120M+ B2B contract portfolio

IT'S DUUABL!

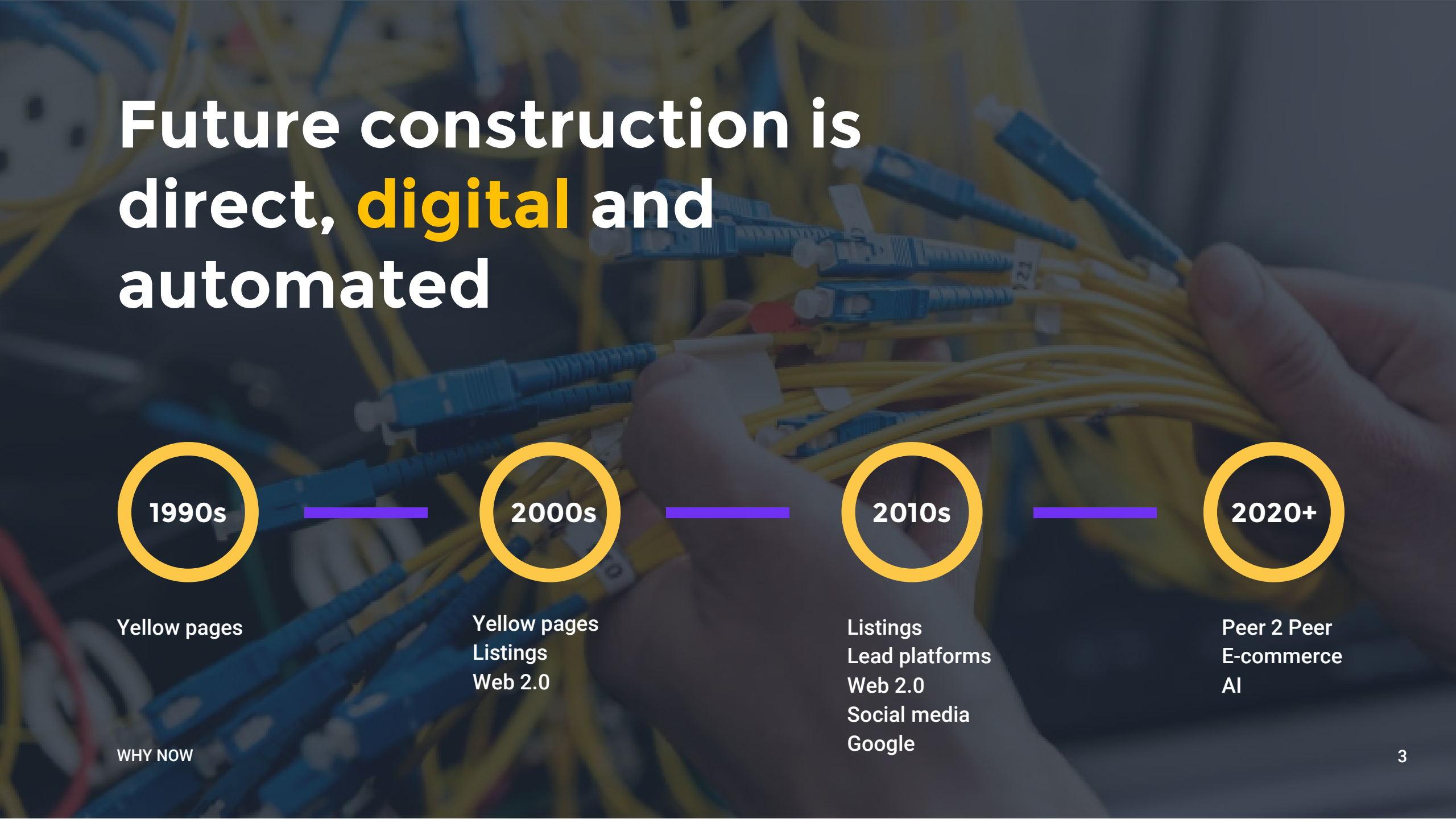
Technological gap between demand & supply





It’s hard to locate and hire reliable contractors, because they don't use technology and rely on outdated models to operate their businesses on the highly fragmented market.

Future construction is direct, digital and automated



1990s

Yellow pages

2000s

Yellow pages
Listings
Web 2.0

2010s

Listings
Lead platforms
Web 2.0
Social media
Google

2020+

Peer 2 Peer
E-commerce
AI

Digitalized Taskers engaged with 10X toolset

Consolidated market with a simple, convenient, transparent and high-quality user experience and business in a box platform for the Taskers.

Work stream & operations to grow



„Generating €20K income in last 6 month, I haven't needed any other business streams other than Duuabl“

Tasker: Tiit Tänav

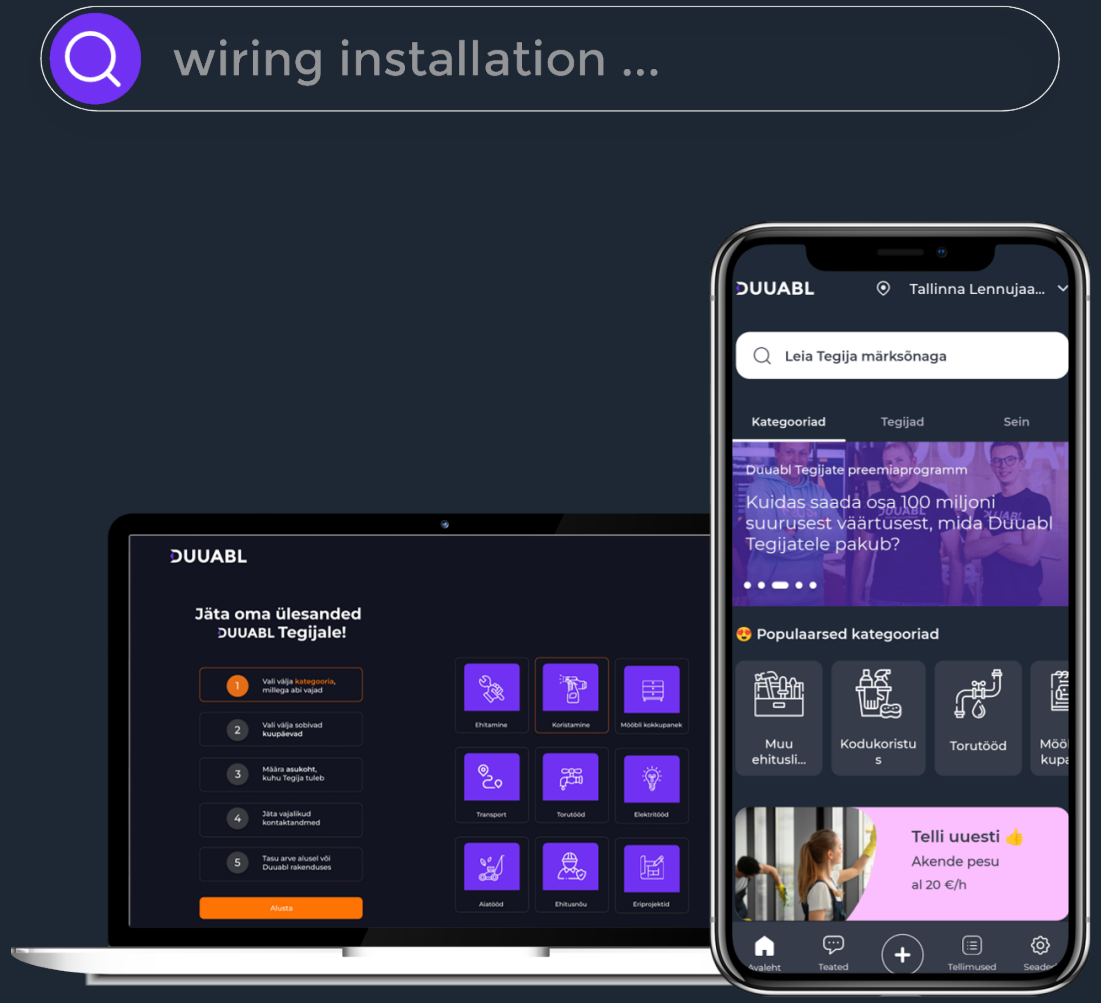
Lower costs and saved time to increase value

Saving customers time, money and effort to increase the value of their homes and real estate.



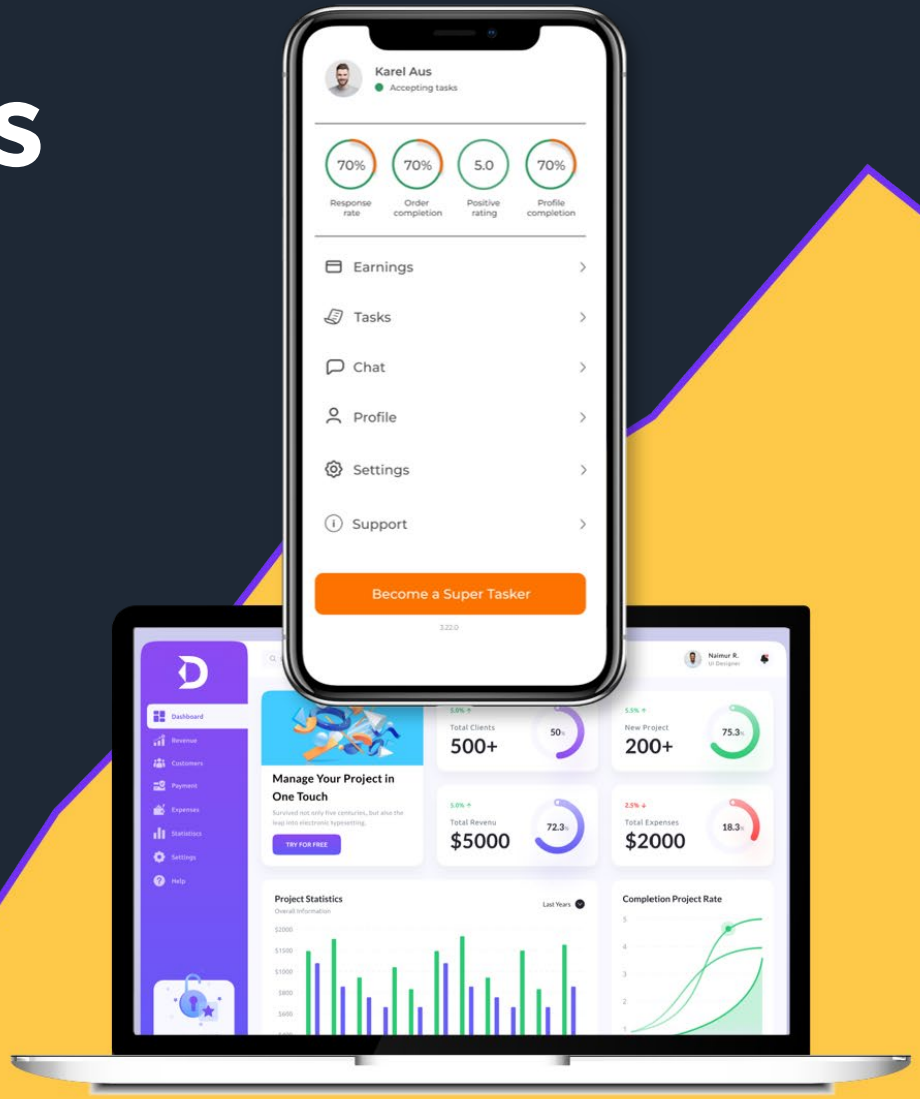
Book services where & when needed

Seamless, fast & transparent booking for B2C and B2B/B2BC though integrations on the path of customer's journey.



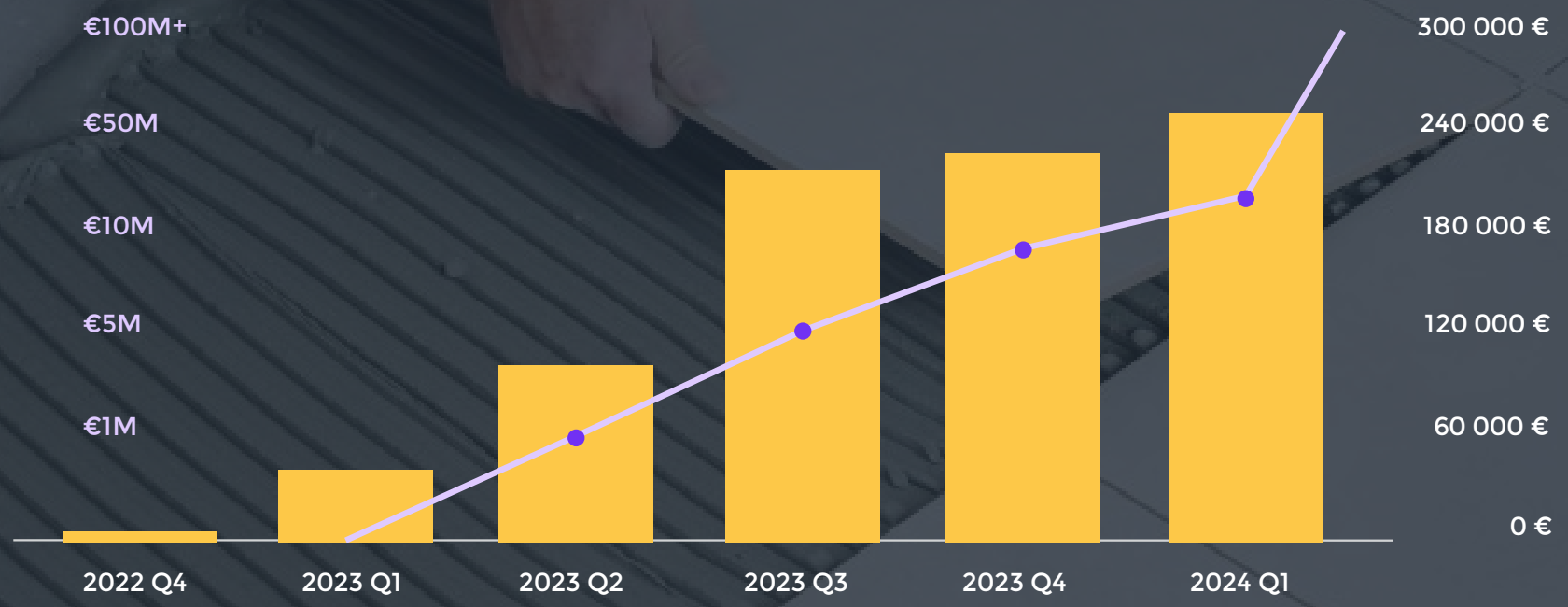
Market access for Taskers with business operations

Securing demand by solving operational problems for Taskers with digitalized business operations & flexible platform work.



PRODUCT TASKER

€500K+ annual revenue in 18 month



€50K+
Monthly revenue

20X+
ARR Growth

BEP
Operational
BEP Q4 2023

€120M+
B2B contracts
portfolio size

With B2B/B2BC aggregation & distribution we profit from every valuable transaction

15%
Take rate from every task

1- ...%
Take rate from Partner BMS

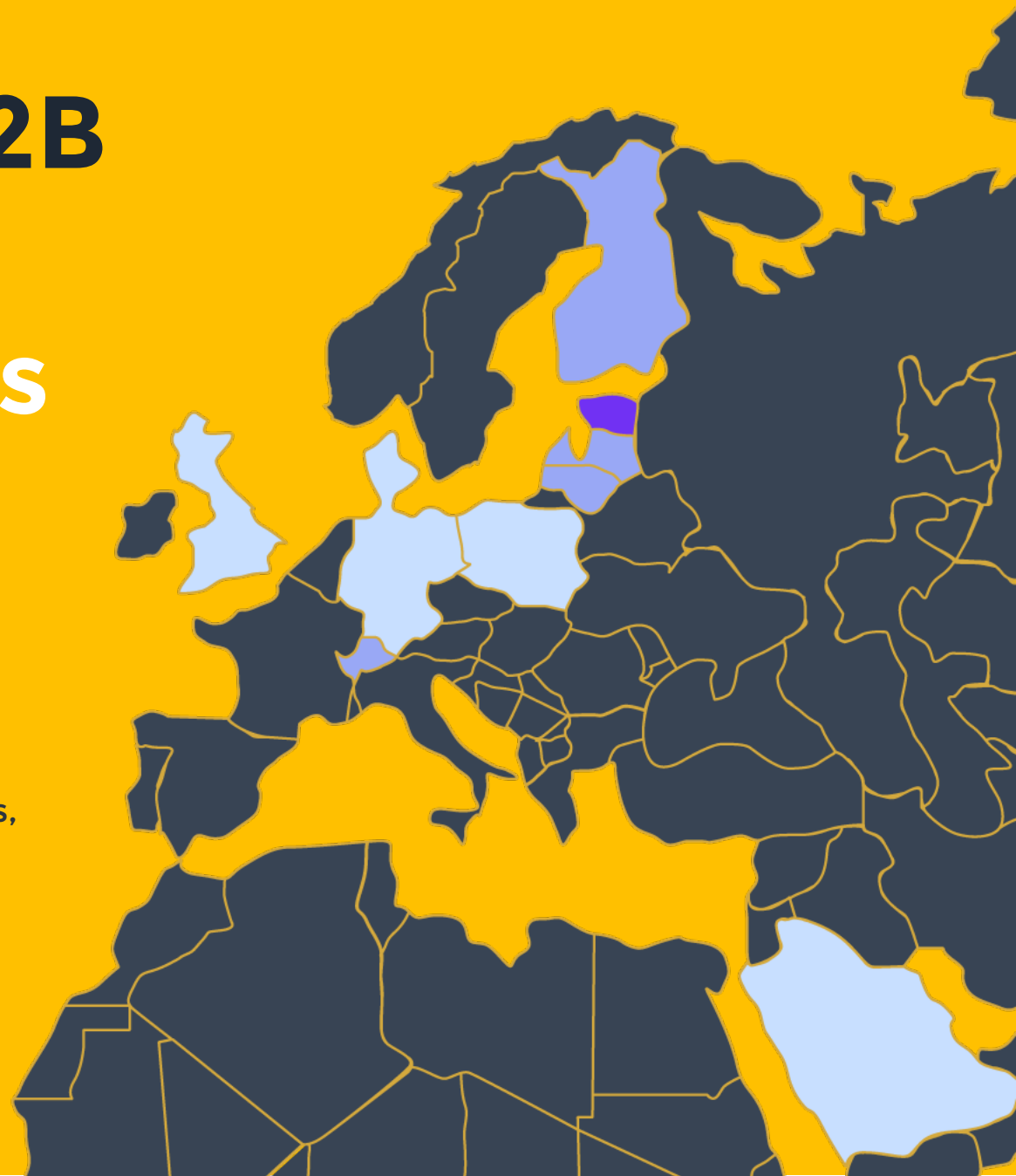
25%
Gross margin of B2B contracts

€50
Average commission from task

2M
Tasks yearly projected by 2029

€100M
ARR projected by 2029

Recurring B2BC & B2B channels to covert users into customers



B2BC

DIY stores, Super apps, FinTech's, Property platforms, ...

B2B

Property managements, Municipalities, Apartment associations, Hospitals, Supermarket chains, ...

bauhof Bondora Tallinn Tallinn Airport

GTM

Middlemen heavy and untransparent market with decreasing DIY commitment

Capturing €100M in ARR within 5 years of real estate emergency, maintenance, improvement and renovation spendings in EU & UK.



Open distribution between stakeholders & supply

We are a task aggregator and distributor, integrating B2B/B2BC operations with Taskers for end-to-end repair and construction services.

Procurements
Middlemen
Outsourcing

Excel & pen
Third party heavy
No technology

Hange.ee

discontract

Helpling

taskrabbit

Highly fragmented market with outdated business models

Platforms for gigs and lead generations

Digitally distributed value chain through the entire industry

Empowering the construction industry through cutting-edge technology, reducing waste, and enhancing both financial and human value across every project.







Combining the knowledge of tech & construction



Tavi Maastik
CEO, Co-Founder

Serial entrepreneur
build up businesses in
marketing, sports, event
marketing, retail



Kaspar Triebstok
CTO, Co-Founder

Technology wizard
build up businesses and
startups in Protech,
Web3



Kerli Tootsmann
Head of Tech, Co-Founder

Full stack developer
with years of experience
developing platforms and
consumer products



Aare Sule
COO, Co-Founder

15+ years in construction
and remodeling sector with
hands on in all steps
and processes



Märt Mõistus
BDM, Co-Founder

20+ years in construction
from managing sites to
building general contractor
companies

TAL TECH handies. MITT & PERLEBACH hansgrohe Columbus TNT

Raising €1,1M to scale operations and growth

- Build a world class team
- BMS launch for Taskers & partners
- E-commerce solution for B2C
- Market expansion LV, FI, LT/PL
- Launch marketing to scale

ASK

Pre-Seed



New Taskers
2K



New Customers
100K



MRR Target
€1M



BMS Toolset



Expansion
LV, FI, LT/PL



Team build
10

May the growth be with you!



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