Diane Darling

> Diane is a dynamic speaker with so much valuable information to share. I took a workshop with her many years ago and still use her advice, decades later. Her workshops provide techniques anyone can implement immediately. I also had the opportunity to see Diane on a panel at a Harvard Business School Women's Leadership event. She gave great, thoughtful advice for navigating owning your own business.
>
> **Margo Crawford,** Productivity Coach with Wave Productivity

Renowned speaker, instructor, author, and leadership coach



Diane Darling is a consultant, keynote speaker, instructor, and leadership coach with over 20 years of experience in researching, developing, and educating on the role of professional networking strategies in individual career development and business performance.

Considered a trailblazer in the field of social networking, she was commissioned by McGraw-Hill to pen the authoritative book on networking in 2003, titled The Networking Survival Guide - a feat accomplished prior to the advent of social media giants such as Facebook or LinkedIn. The book proved to be immensely popular, with a second printing ordered within just 90 days of its release. Her works have collectively been translated into nine different languages, attesting to their global impact and appeal.

Today, she remains deeply passionate about writing and channels this passion through her newsletter, The Net Effect.

Proud to work with wonderful clients

Deloitte. · Harvard Business School · cisco · Marriott · verizon · ESC European Society of Cardiology · Fidelity INVESTMENTS

> Diane Darling's programs help you become, and be remembered as, the kind of person you have always wanted to be - generous, gracious, great, and good. Building and maintaining your network is an important aspect of ensuring your life is successful and has meaning.
>
> **Ken Morse,** Director of MIT Entrepreneurship Center

Companies hire Diane for

Keynote - Engages audience in an informative and humorous talk on communication filled with tips, advice and action items.

Interactive workshops - Features exercises where participants learn and practice their newly acquired skills through real-life situations.

Strategic consulting - Provides organizational roadmaps to determine the best investment of networking dollars, time, and energy.

One-On-One coaching - Offers private sessions for those who prefer to learn individually.

Diane's Most Popular Presentations

- ✓ Effective Networking Strategies in a Hybrid World
- ✓ Today's Contacts > Tomorrow's Clients
- ✓ Mastering Public Speaking Skills
- ✓ How to Navigate an Event for Introverts
- ✓ Self-Leadership: What It Is & Why It's Important for You
- ✓ Personal Branding in an Ever-Changing World
- ✓ Difficult Conversations – How to Have Them When Needed and Best Ways to Avoid Them in the Future
- ✓ Self-Confidence in an Ever-changing Environment



Short on time? Here's a quick video!



Want to see a bit more?



Got time to stay? ... Watch a full, unedited video

Scan to access Diane's resources!